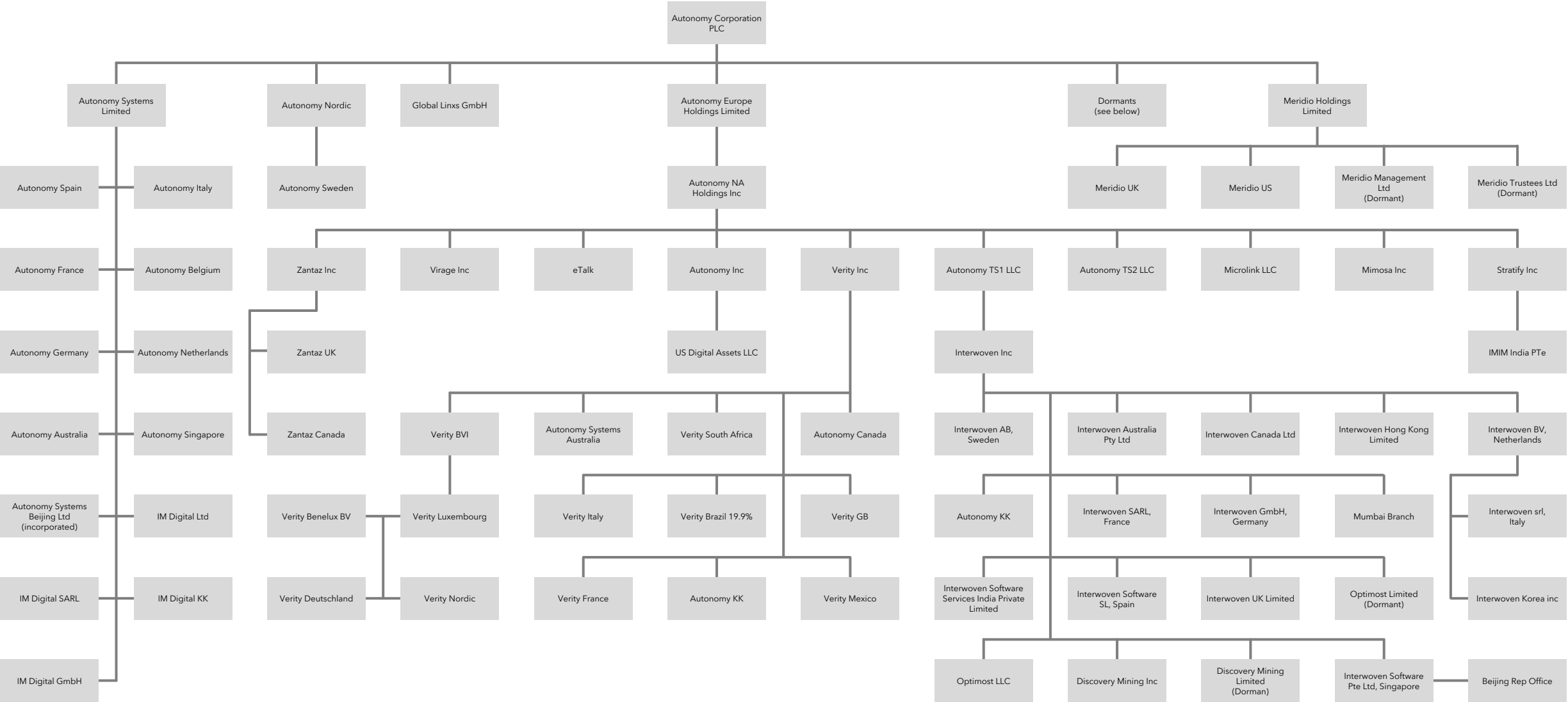
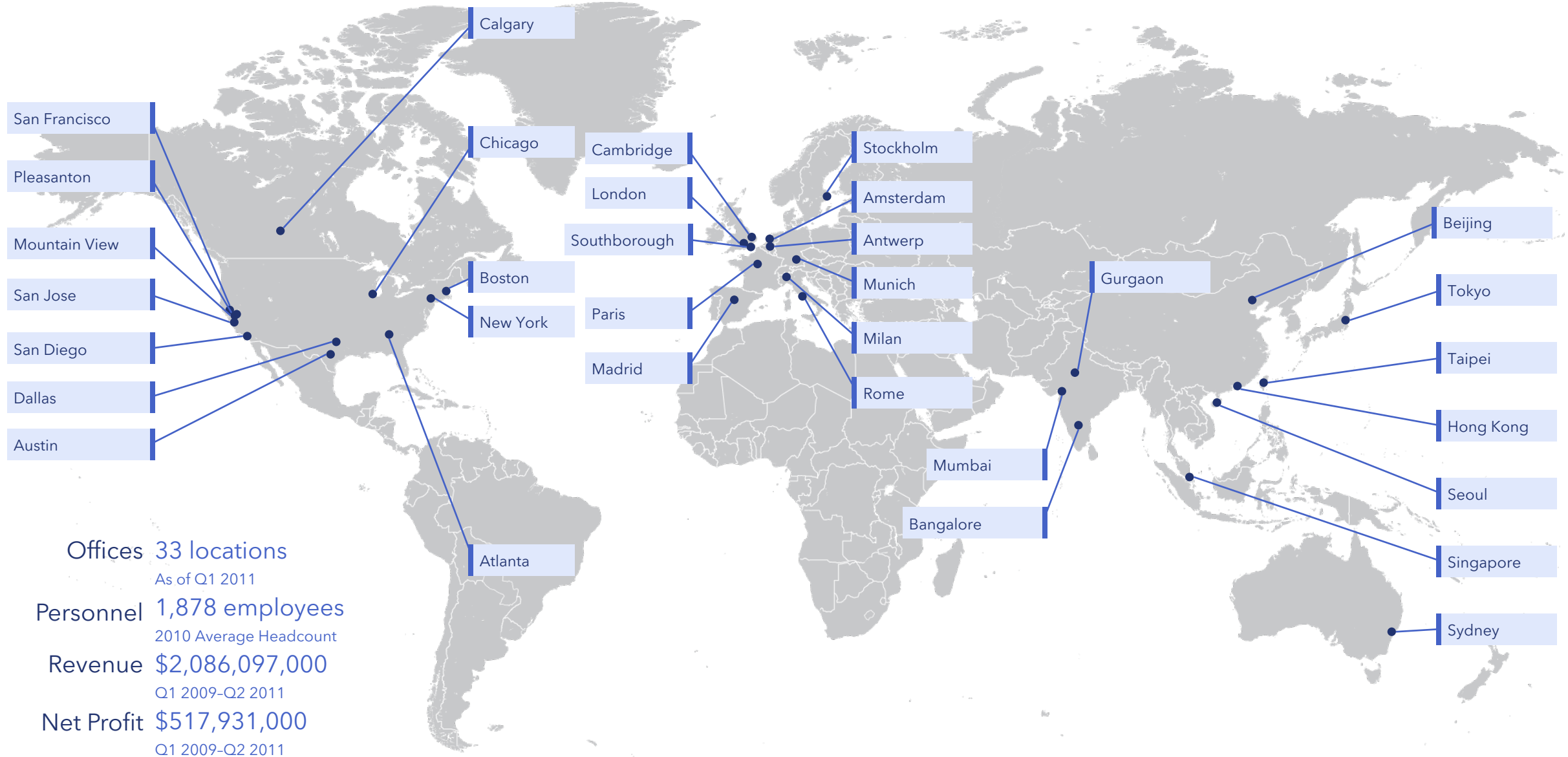


Group Structure



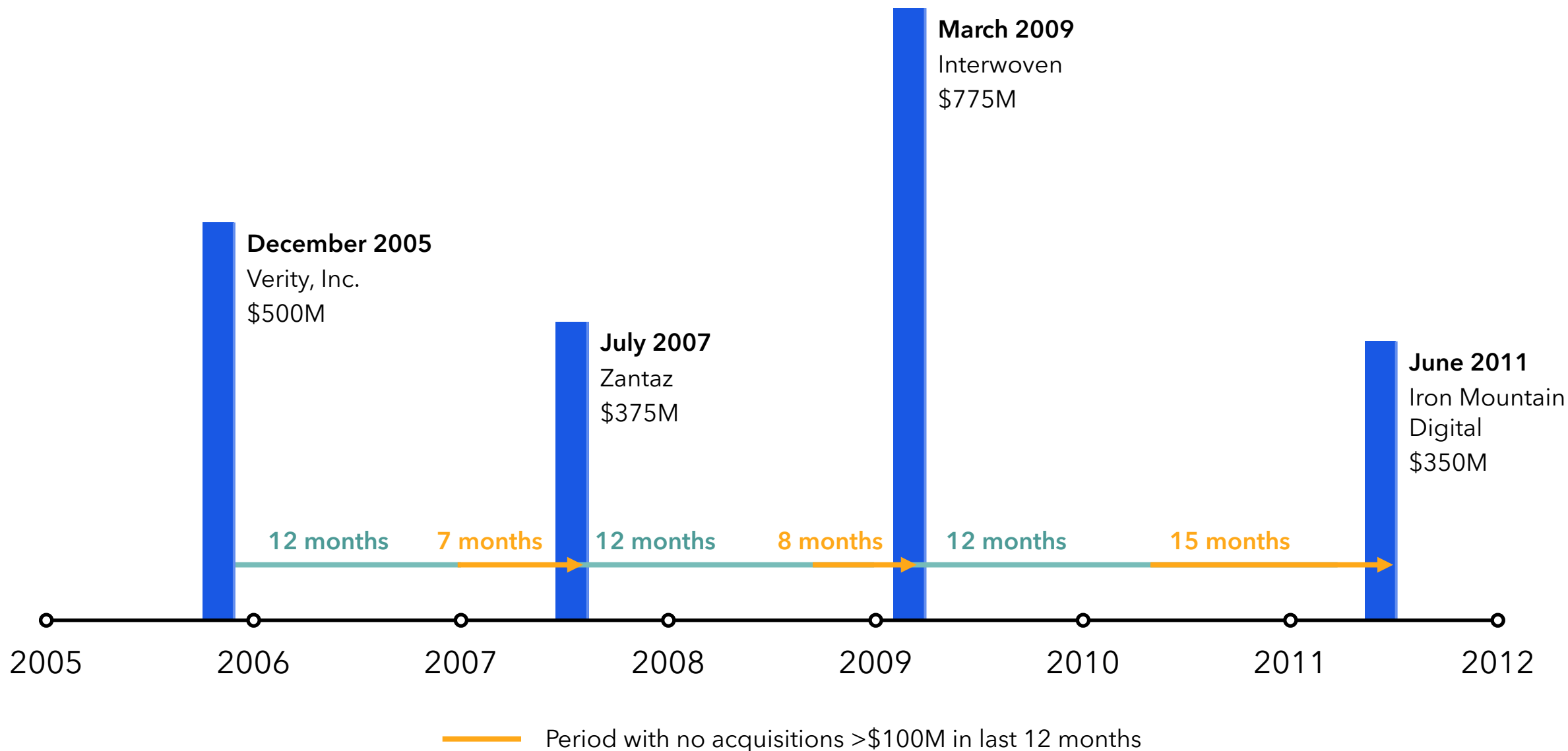
Autonomy's Footprint



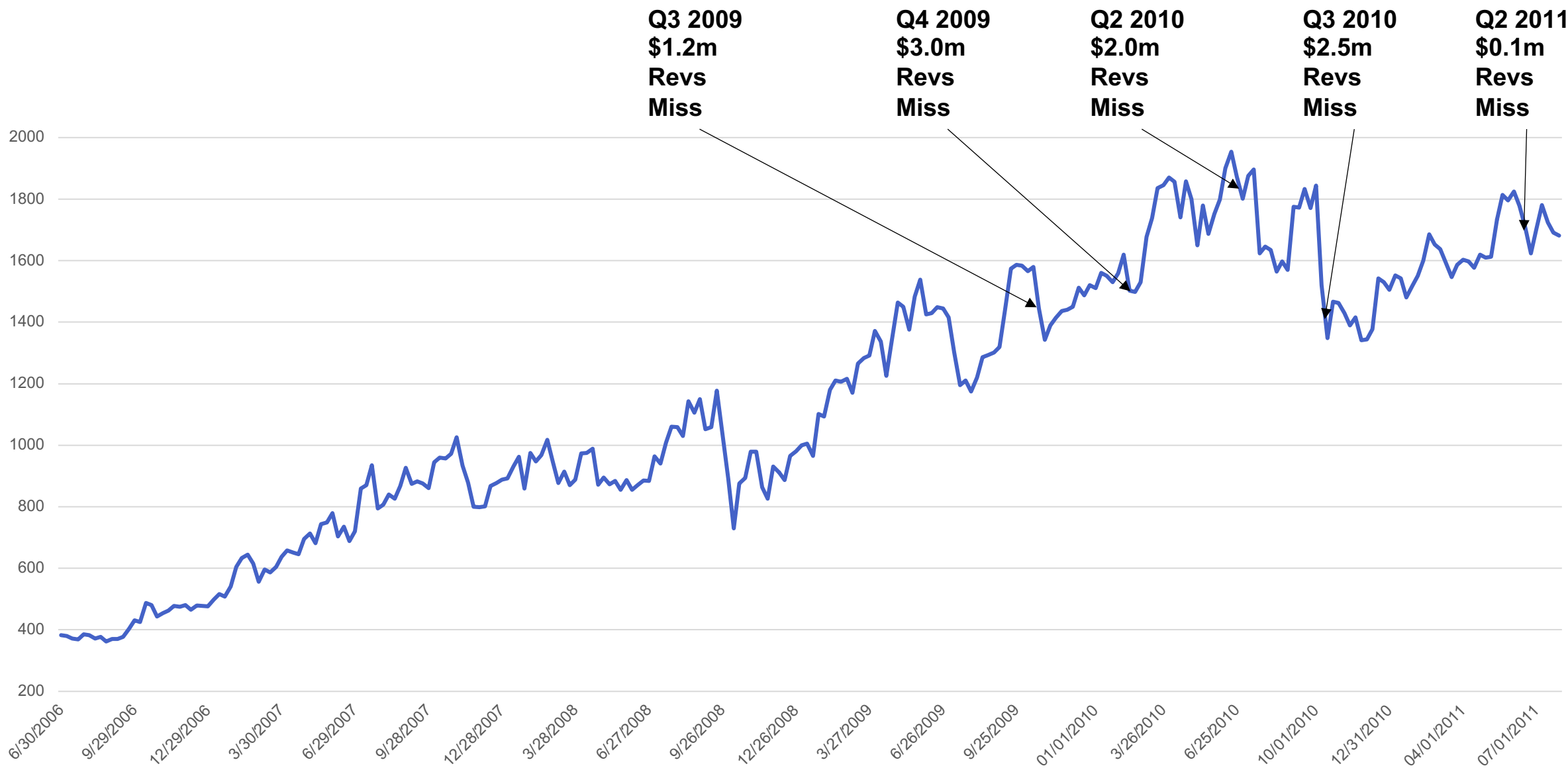
Where Mike Lynch Spent Time in 2010



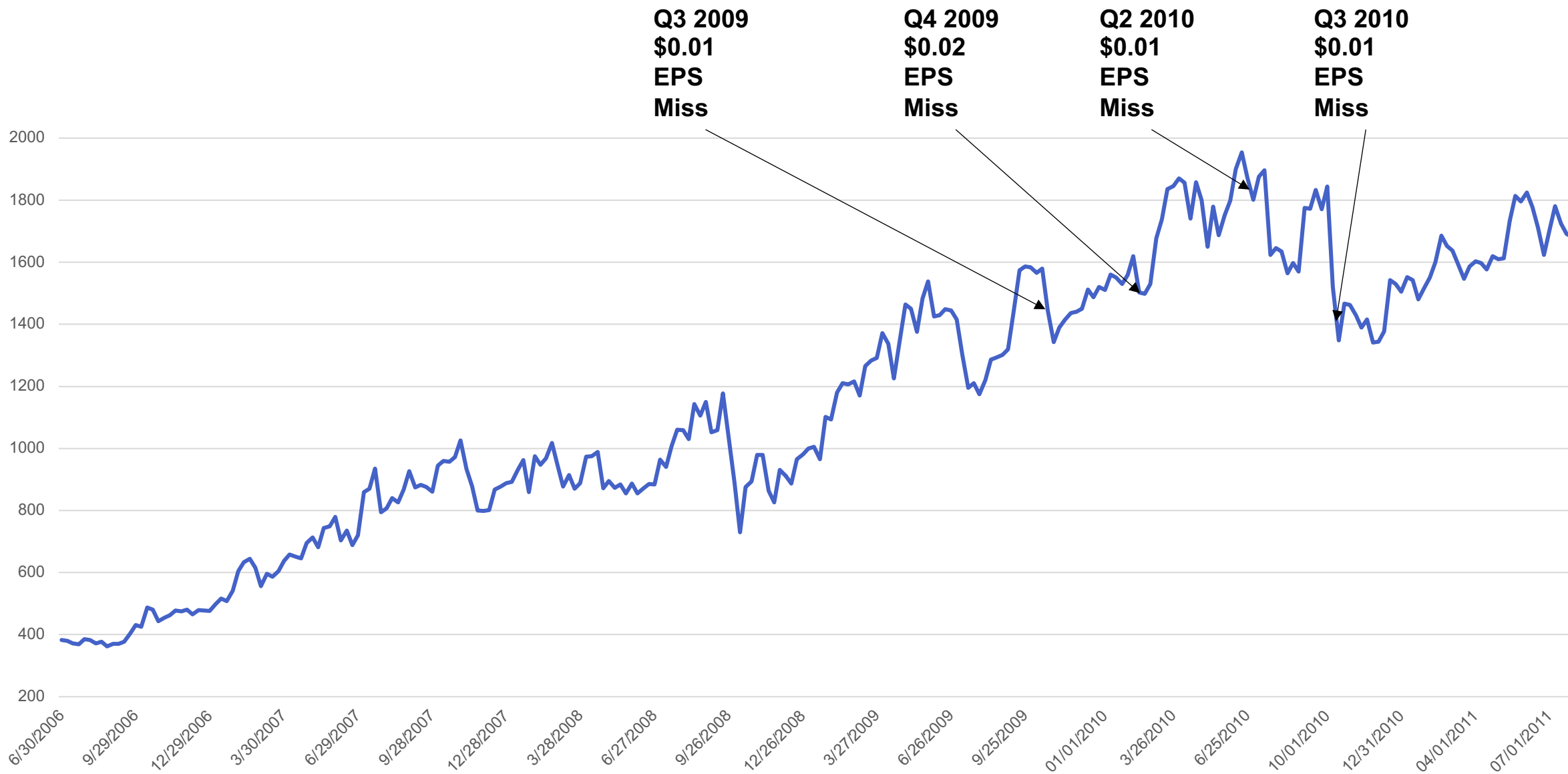
Timeline of Autonomy Acquisitions >\$100M



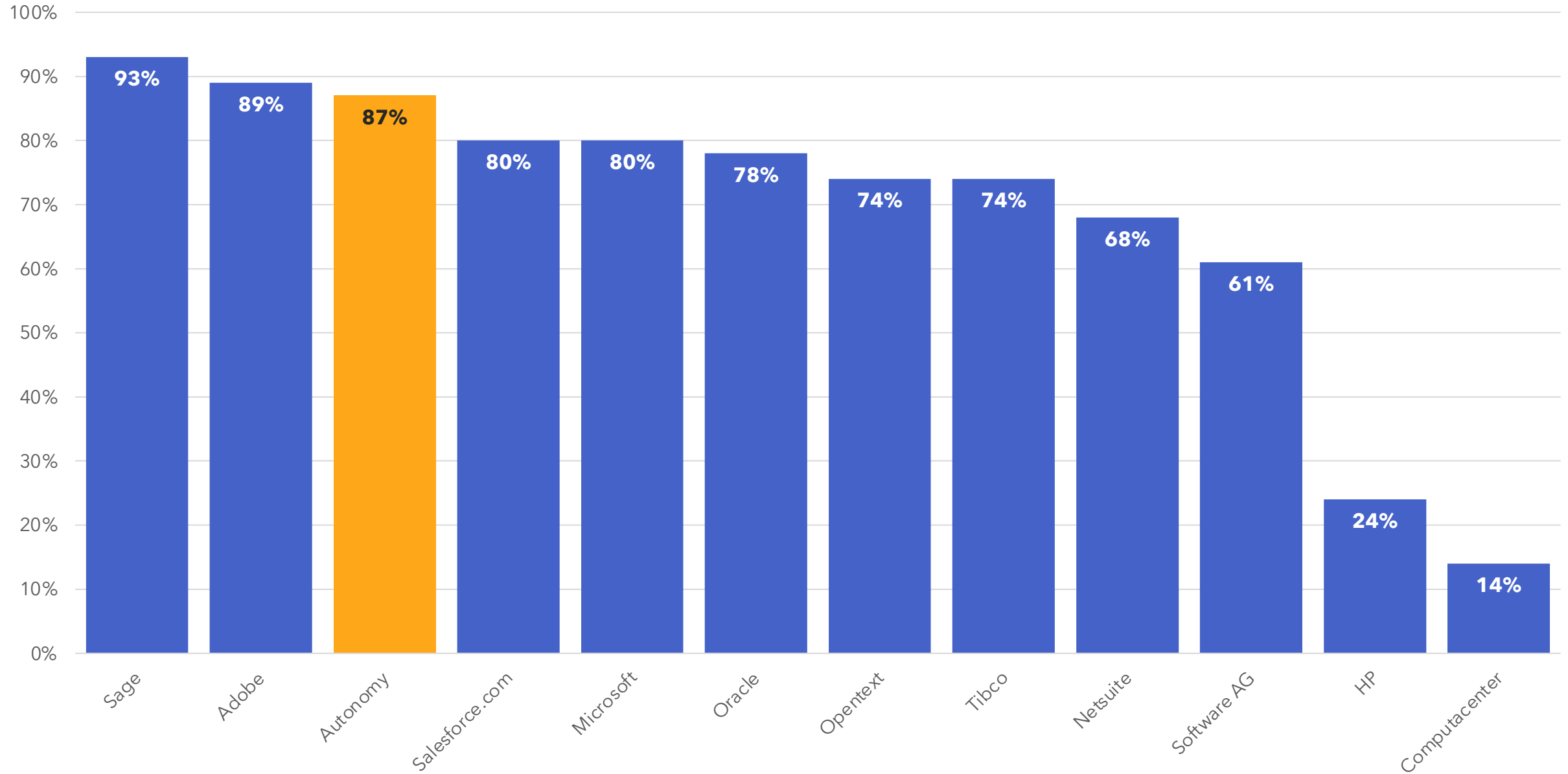
Autonomy Share Price: Quarterly Revenue Misses Q2 2009 - Q2 2011



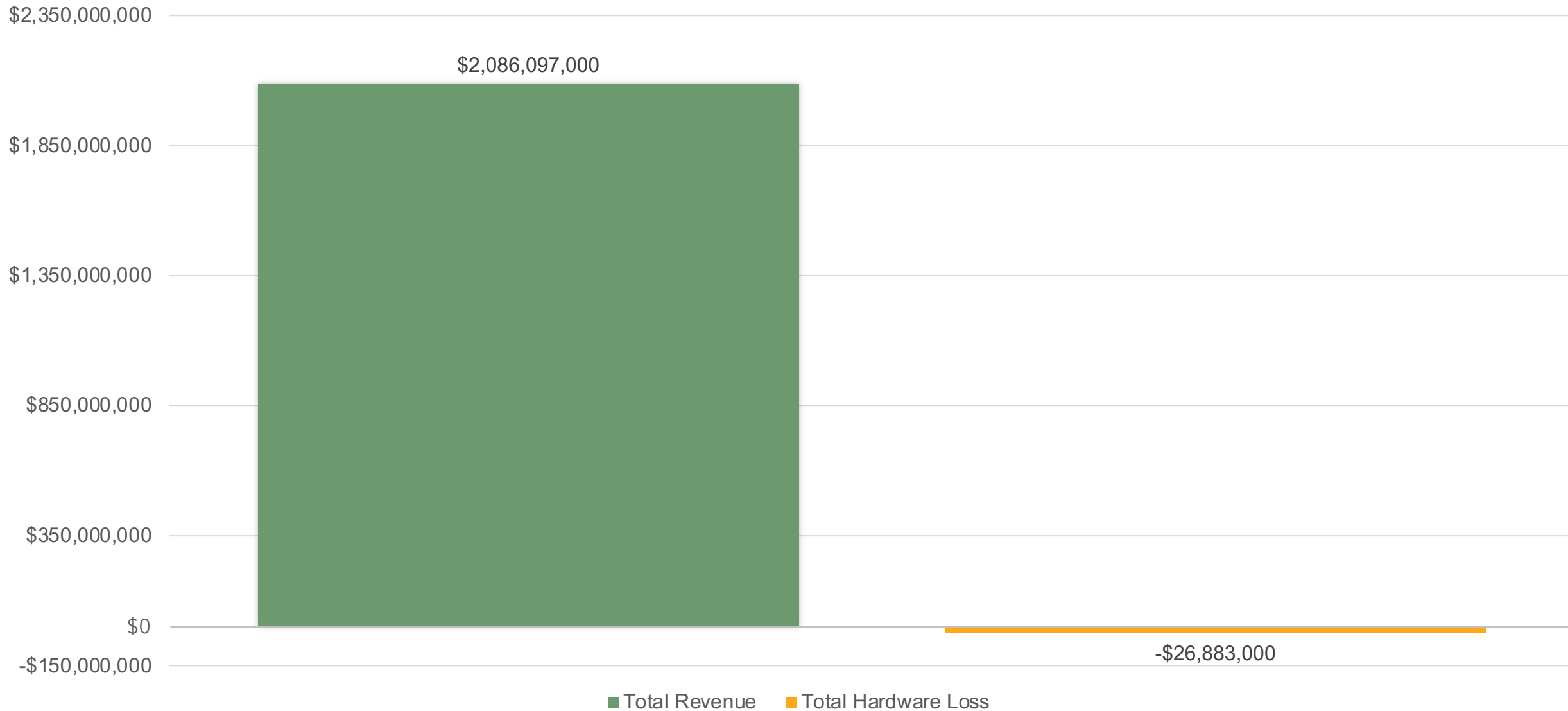
Autonomy Share Price: Quarterly EPS Misses Q2 2009 - Q2 2011



2010 Gross Margin of Large Technology Companies



Q1 2009 – Q2 2011: Total Revenue v. Hardware Loss

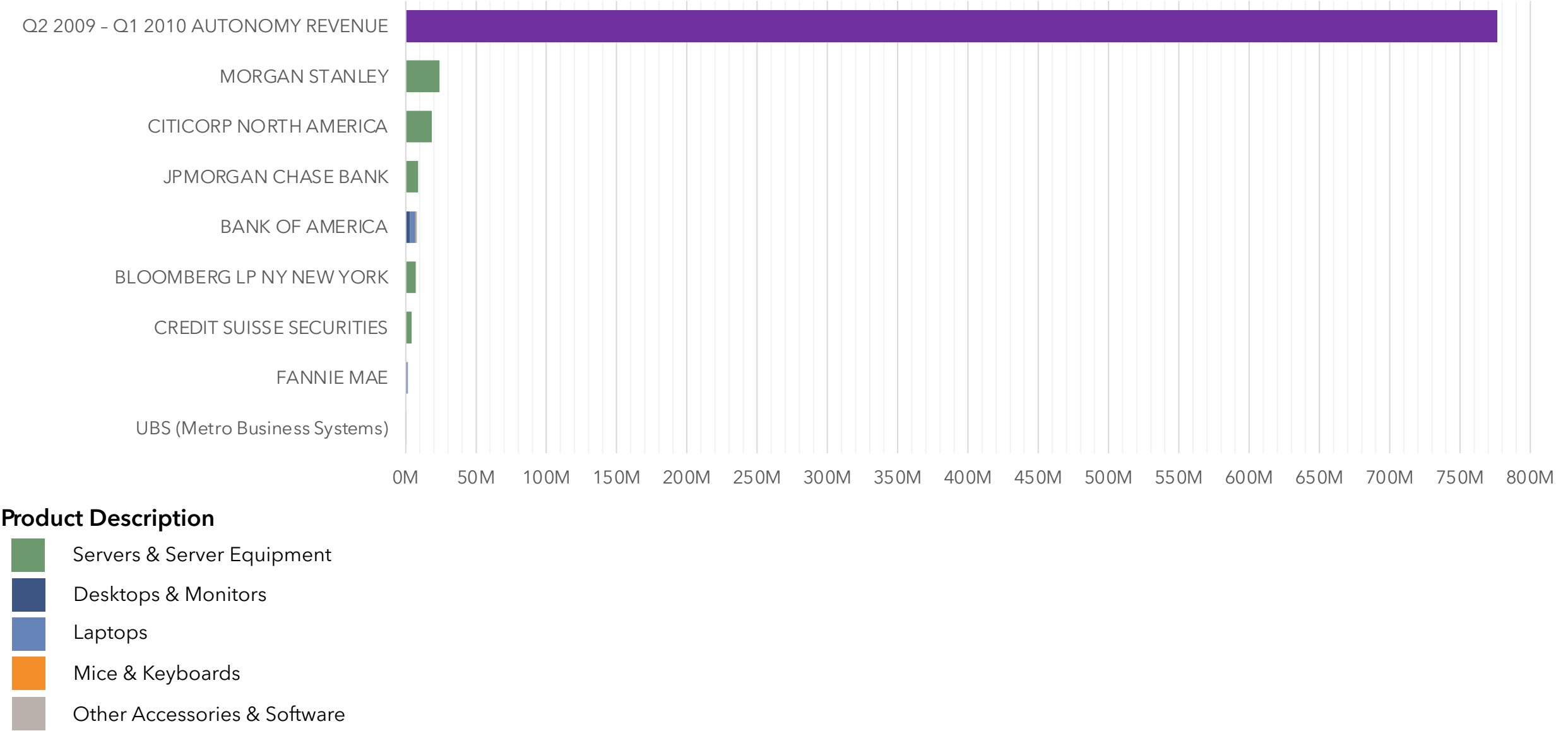


Autonomy H1 2011 Financial Metrics With and Without Hardware Sales

Financial Metric	Total	Without Hardware Sales	Effect of Removing Hardware
Cash Generated by Operations	\$192M	\$196M	↑
Profit	\$109M	\$113M	↑
Revenue	\$476M	\$435M	↓
Gross Margin	88%	96%	↑
Revenue Growth (<i>H1 2010 v. H1 2011</i>)	15%	17%	↑
Profit Growth (<i>H1 2010 v. H1 2011</i>)	7%	8%	↑

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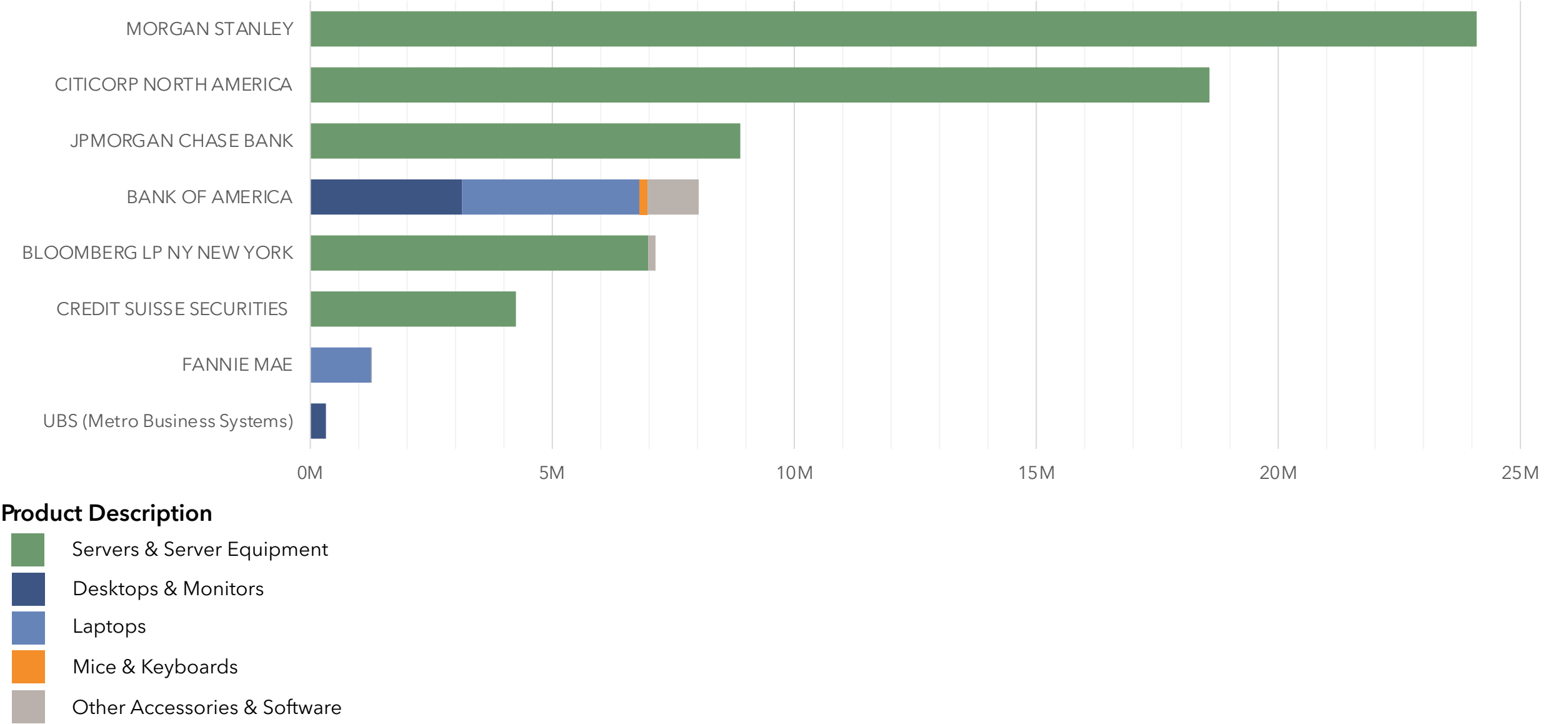
Q2 2009 to Q1 2010 Revenue and Hardware Sales



*Excludes Sears Roebuck & Co (~\$187k) and Cook Country (~\$81k)
EXHs 00165; 00289; 00588; 00661; 07939; 07494; 07495; 22095 - 23138

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Q2 2009 to Q1 2010 Hardware Sales



*Excludes Sears Roebuck & Co (~\$187k) and Cook Country (~\$81k)
EXHs 00165; 00289; 00588; 00661; 07939; 07494; 07495; 22095 - 23138

Autonomy OEM Disclosures

Date	Statement
Q1 2002 Quarterly Report	" OEM-derived revenues included \$1.2 million of pre-paid royalties in the first quarter of 2002 and ongoing OEM royalties of \$0.8 million"
Q2 2002 Earnings Call	" OEM upsell it's similar to other bits of our business" "So last quarter for example there was a one that was much larger than the average which was in the OEM upsells " "In this quarter, in total that there was three or four that we have transferred their OEM upsell "
Q3 2002 Earnings Call	" Ongoing royalty revenues up .6 million" "[R]oyalties were [Inaudible] .6 million in prepaid, not .65, which leaves about a million from up sell "
Q2 2002 Quarterly Report	" OEM-derived revenues included \$1.6 million of pre-paid royalties in the second quarter of 2002...with ongoing OEM royalties of \$0.8 million"
Q3 2002 Quarterly Report	" OEM-derived revenues for the third quarter of 2002 of \$2.3 million . . . included ongoing OEM royalties of \$0.6 million"
Q4 2002 Earnings Call	"In terms of the OEM revenue , we had prepays of \$0.4m, royalty of \$0.3m and up sell of \$1.2m. Which makes a total OEM of \$2.2m" "And in terms of the POD sales in Q4, it's included within the \$1. 5m of up sell for the OEMs"
Q4 2002 Quarterly Report	" OEM-derived revenues for the fourth quarter of 2002 of \$2.2 million"
Q1 2003 Quarterly Report	" OEM-derived revenues for the first quarter of 2003 of \$2.2 million"
Q2 2003 Earnings Call	"Total OEM derived revenues were \$2.4m for Q2 2003" "The revenue from the OEM program comprising some 18% of total revenue, included \$0.8m from prepays and ongoing royalties, and \$1.5m from up-sells " "But this quarter the mix of deals was more in the up-sell category rather than the prepays and the ongoing royalties"
Q2 2003 Quarterly Report	" OEM-derived revenues for the second quarter of 2003 of \$2.4 million"
Q3 2003 Earnings Call	"[W]e saw OEM-derived revenues of \$2m in Q3 2003" "\$1.1m from prepays and a further \$0.9m from ongoing royalty and up-sells "
Q3 2003 Quarterly Report	" OEM-derived revenues for the third quarter of 2003 of \$2.0 million"
Q4 2003 Quarterly Report	" OEM-derived revenues for the fourth quarter of 2003 of \$3.2 million"

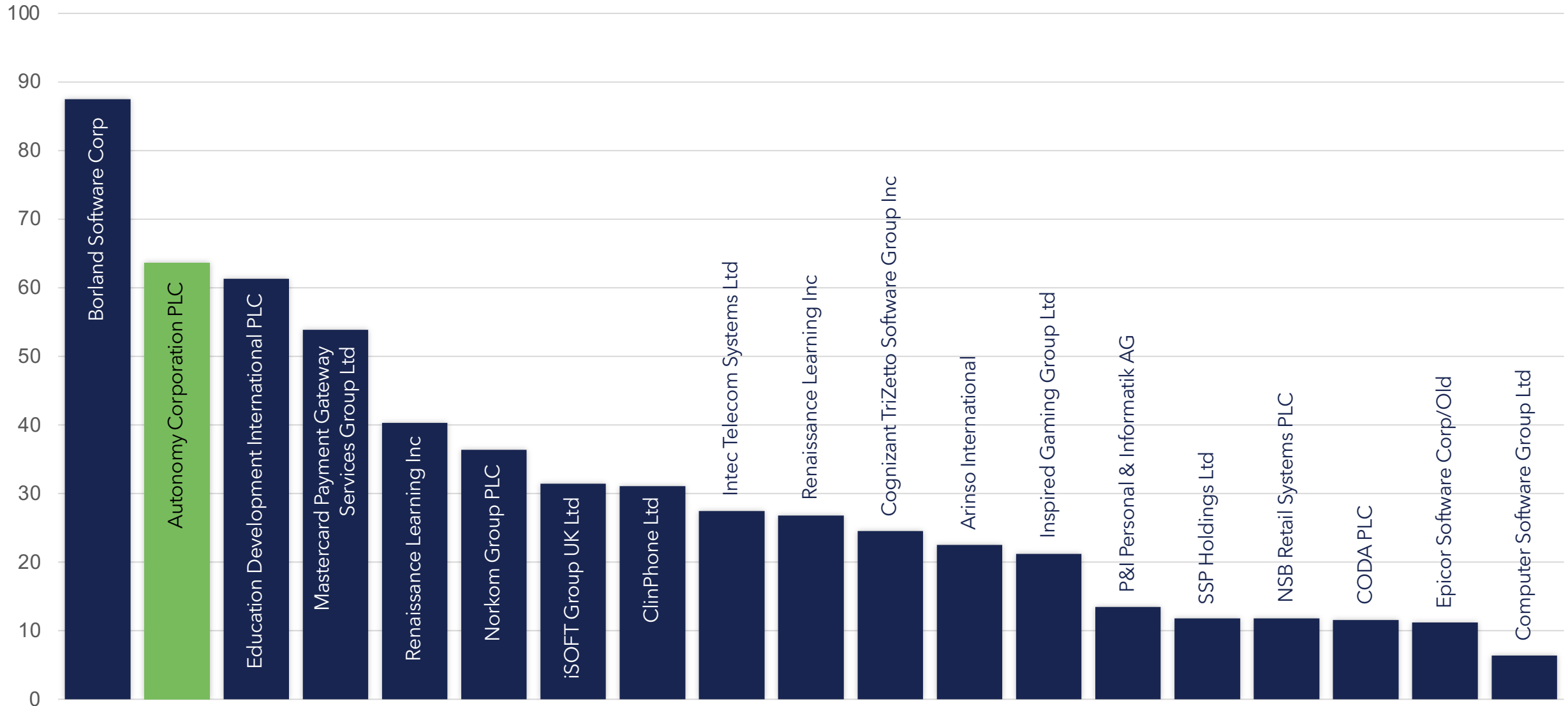
Autonomy OEM Disclosures

Date	Statement
Q4 2003 and 2003 YE Earnings Call	<p>"Total OEM derived revenues of \$3.6 million"</p> <p>"Pre-pay and royalties around \$1.3 million; and then we had a significant amount of upsales with companies such as Vignette[?] and Sybase. That was around \$1.9 million"</p> <p>"So, in terms of the pre-paid/royalty split, pre-pay was \$1 million, ongoing royalty was \$0.3 million. I just want to stress that the definition between pre-pay, ongoing royalty, and upsales sometimes becomes quite blurred"</p>
Q1 2004 Earnings Call	<p>"Total OEM derived revenues was just \$3 million"</p> <p>"Now those a lot of overlapse [sic] in OEM revenues with prepaid on going royalties and up sales, leading to a bit of confusion so we are now going to disclose in one category OEM royalty, which is combination of prepay and royalties In that \$1 million was up sale, which is included within the license number"</p> <p>"In that \$1 million was up sale, which is included within the license number"</p> <p>"That's up through the correct [sic]. So 8.5 million cross 1 million up surd [sic]"</p>
Q1 2004 Quarterly Report	" OEM-derived revenues for the first quarter of 2004 of \$3.0 million"
Q2 2004 Earnings Call	<p>"Part of our OEM revenue comes from US software companies, as well as paying us normal royalties, they pay at an up-sell"</p> <p>"OEM royalties and prepay were \$1.7m. And licence revenue was \$8.8m, which included \$0.4m for OEM up-sell"</p>
Q2 2004 Quarterly Report	<p>"Autonomy experienced the effect of other software companies unexpectedly missing their quarterly results, impacting Autonomy's OEM upsell business"</p> <p>"OEM-derived revenues for the second quarter of 2004 of \$2.1 million"</p>
Q3 2004 Earnings Call	" OEM-derived revenues were up significantly to \$2.7 million of which pre-pay and royalty is \$1.5 million, and up about \$1.2 million"
Q3 2004 Quarterly Report	" OEM-derived revenues for the third quarter of 2004 of \$2.7 million"
Q4 2004 Earnings Call	"The OEM-derived revenues were \$3.6m, which included \$1.6m of up sell and pod sales, and that \$1.6m is included in the license number"
Q4 2004 Quarterly Report	"Autonomy's OEM Program was on target during the year with OEM-derived revenues for the fourth quarter of 2004 of \$3.6 million"
Q1 2005 Quarterly Report	" OEM-derived revenues for the first quarter of 2005 of \$3.2 million"
Q2 2005 Earnings Call	"[W]e actually saw 17% of revenues coming from our OEM business and OEM derived revenues actually up 71% year-on-year"

Autonomy OEM Disclosures

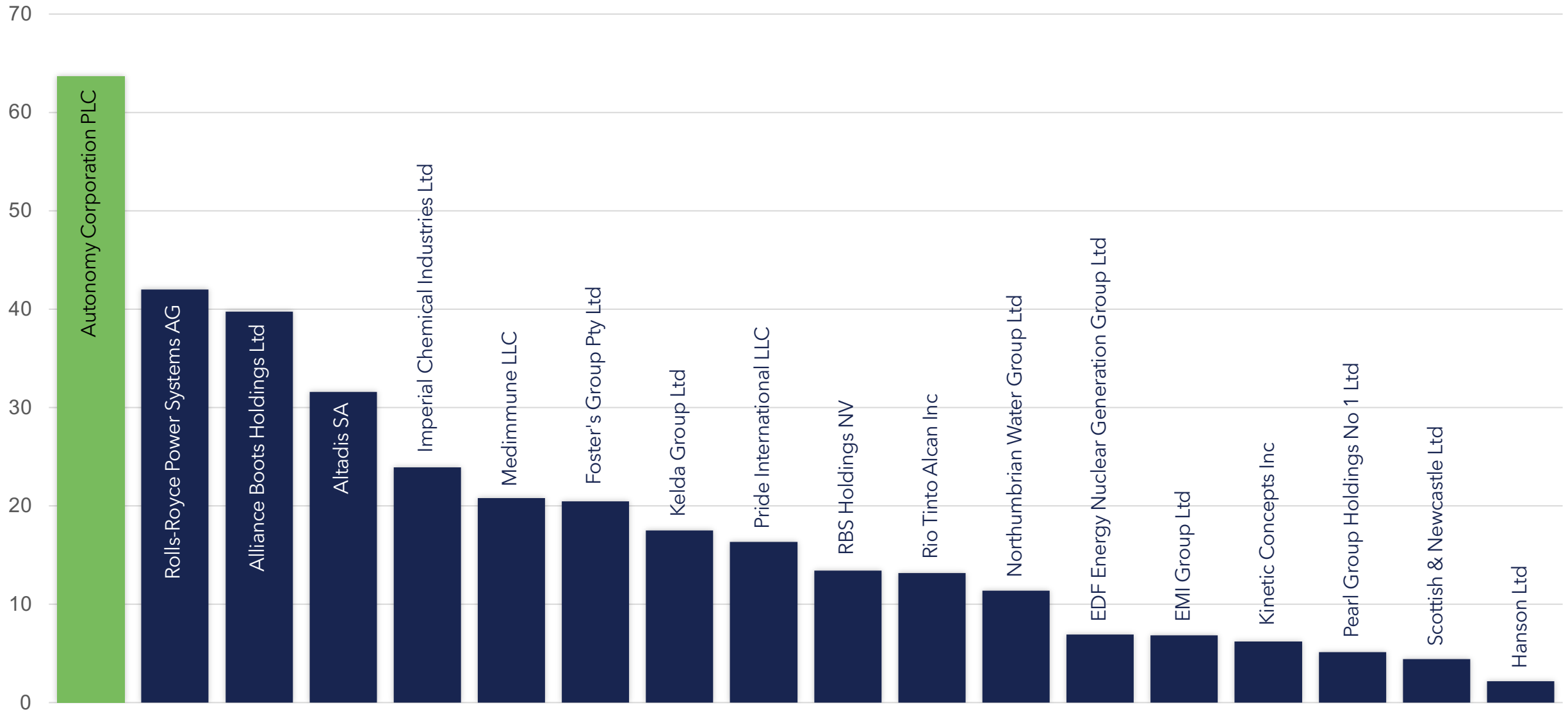
Date	Statement
Q2 2005 Quarterly Report	" OEM-derived revenues of \$3.6 million"
Q3 2005 Earnings Call	"[T]he total derived income from OEM is \$3m of which Prepay and Up-sell is \$1.6m"
Q3 2005 Quarterly Report	" OEM-derived revenues of \$3.0 million"
Q4 2005 Earnings Call	"The total derived revenue from OEM was 4 million, so included in the license number is upsell of 2.5 million"
Q4 2005 Quarterly Report	" OEM derived revenues of \$13.8 million"
Q1 2007 Earnings Call	"[A]s you know, you have things like [up-sell] and you have [core] and all those things that we've talked about over the years"
Q3 2009 Press Release	" OEM Derived Revenue - \$24m"
Q3 2009 Earnings Call	"[T]he OEM derived revenue, as Andy described, was approximately \$24 million in the quarter versus \$18 million this time last year, up some 35%"
Q4 2009 Press Release	" OEM Derived Revenue - \$27m"
Q1 2010 Press Release	" OEM Derived Revenue - \$29m"
Q2 2010 Earnings Call	" OEM derived revenues were \$67 million"
Q2 2010 Press Release	" OEM Derived Revenue - \$38m"
Q3 2010 Press Release	" OEM Derived Revenue - \$31m"

UK Software Company Acquisitions >\$100M (2007-2011)



*Excludes acquisitions with negative premiums and/or for which data was unavailable via Bloomberg

UK Acquisitions >\$5B (2007-2011)



April 2011 Analyst Target Prices



July 2011 Analyst Target Prices & HP Acquisition Price

